

# Merchant Branded Gift Card Programs

# Regional/National/Global Merchants

Choose the gift card program trusted by over 250 of the world's top retail brands. Leverage our industry-leading product innovation, comprehensive consultative services, and global footprint to help you attract new customers, drive incremental revenue, and build your brand

## The Challenge

Merchants would like to benefit from the popularity of gift cards, but they either have not had success with their current gift card program or feel that their business is not yet ready for gift cards.

#### The Solution

With the First Data" Gift Card Program, you can access the right solutions to grow your prepaid business. We offer extensive consultative services to help you define and implement a successful prepaid offering, innovative functionality that drives leading-edge merchant programs, and service in 30 countries worldwide. Our expertise includes both new program set-up and conversions, with First Data having successfully upgraded dozens of the nation's largest merchants to our platform.

#### **Help Your Business**

Gift cards represent a compelling opportunity for many businesses and can provide you with a number of potential benefits including:

- → Additional revenue upon redemption from recipients spending more than the value of the card
- → Higher margin purchases by persons redeeming the card
- → Improved brand exposure
- → Reduced cash returns
- → Interest earned from outstanding balances
- → Easy online reporting
- → Increased security and better reporting compared to gift certificates

#### **Help Your Customers**

- → Give a gift that they love your brand
- → Choose your locations for their gift purchasing
- → Spend more at your stores
- → Experience an added convenience at your locations

71% of consumers spend more than the initial value of their gift cards\*

\* Source: 2007 U.S. Gift Card Consumer Insights Survey. First Data.



### **Program Highlights**

- → Exclusive services to help grow your program
  - Consultations with industry experts
  - Comprehensive industry research
  - Best-practices marketing guide
  - Regular communications regarding market trends, best practices and product innovations
- → Service currently provided in 30 countries
- → Successfully performed several of the industry's largest conversions
- → Patent-pending fraud-protection technologies
- → Comprehensive client services that include designated account management and professional program implementation

# **Premium Options Available Including**

- → Third Party Distribution
- → Business-to-Business and Business-to-Consumer Fulfillment Services
- → Inventory Management
- → Advanced Reporting
- → E-Commerce
- → Franchise Settlement
- → Online Reload Automation

#### A Global Leader in Electronic Commerce

First Data powers the global economy by making it easy, fast and secure for people and businesses around the world to buy goods and services using virtually any form of payment. Serving millions of merchant locations and thousands of card issuers, we have the expertise and insight to help you accelerate your business. Put our intelligence to work for you.

For more information, contact your First Data Sales Representative or visit firstdata.com.